

Goodwill

Industries of Rhode Island



2008 – 2009 Annual Report

The mission of Goodwill Industries of Rhode Island is to provide training, education, and social services that result in employment and economic opportunities for youth and adults with disabilities and other barriers in order to enhance independent living and increased quality of life.

Our Mission in Action:

In 2008 Matthew was a typical 20 year old student at Rhode Island College. He had two years worth of credits under his belt and was looking forward to completing his degree in Communications. At the time he resided with his elderly and economically fragile parents. While a fulltime student, Matt also worked as a construction laborer. Struggling to pay for school, Matt did not have the resources for both a car and an education. He therefore used public transportation to get to school and job sites. Despite having been diagnosed with a **learning disability** and **Attention Deficit Hyperactivity Disorder** at a young age, Matt learned how to accommodate both to maximize his success at school ... that is until an incident occurred that would change his life forever.

In March, Matt was mugged and beaten by a group of men. Since he was on his own, he got the worst of it and spent several days in the hospital with a concussion and multiple contusions. The beating was so severe that it left Matt with a **traumatic brain injury**. This development, compounded by his existing disabilities, was just too much for Matt to work around. As a result he started to have difficulty in his classes and soon found the course work to be too fast paced and stressful. Matt could no longer remember multi-step instructions, had difficulty concentrating and just couldn't absorb the material. He discontinued his dream of a higher education and a better life for him and his family.

After cycling in and out of temporary jobs, Matt turned to the Office of Rehabilitation Services who referred him to Goodwill Industries of RI. Following a vocational evaluation at the agency, Matt was successfully placed in temporary employment as a stock clerk at a local retailer. With the help of a job coach, strategies were developed to help Matt deal with multi-tasking and stress management. He remained gainfully employed there for several months while continuing to search for a permanent job. An opportunity opened shortly thereafter at the Naval War College and Matt expressed interest in interviewing. Again, the same strategies and support would be offered to Matt to help him achieve success on the job. Fast forward to March 2009 and Matt was hired at the Naval War College. **Today he is a Team Leader working fulltime and earning \$12.57 an hour with benefits.** Matt is responsible for maintenance of the machinery in the cafeteria and the janitorial services for the both the cafeteria and kitchen. **In May 2009, Matt was named the Employee of the Month.** He just purchased his first car and is saving money and moving towards greater independence.

Matthew, far right, receiving the “*Power of Work*” Award at Goodwill’s Annual Meeting



Like many Goodwill clients, Matt didn't want to be a victim and he didn't want a hand out – he needed help to overcome his barriers – he simply needed a hand up. Through the financial support of our friends and partners in the community, Goodwill is able to provide the services and supports needed for people like Matt who have serious disabilities and other barriers to employment. **Each year over 1500 Rhode Islanders across the state receive the case management, education and vocational services needed to make them fully contributing and thriving members of the community!**

Believe in the Power of Volunteerism!

On the surface **Mona, Robert, Ashley** and **Tyler Dumais** are a typical New England family. However, once you scratch the surface will you find a family that is totally committed to helping people who can't help themselves. Mona's earliest contributions to Goodwill Industries of Rhode Island came in the form of raising funds and agency awareness by recruiting walkers and securing donations for the annual **'Walk for Work'**. She then continued her support as a member of our Fund Development Committee where she quickly went to work securing donated items for the **'Harvest Auction and Cocktail Reception'**. The staff at Goodwill learned that supporting others and the community was a part of the family's fabric as it wasn't too long before we met husband, Rob, and daughters, Ashley and Tyler. The girls related that from an early age they were encouraged to donate their time to food drives and also accompany their mom to nursing homes where she played the piano and entertained the residents. They would all sing and work hard to get everyone participating. When asked if they felt pressured to contribute the girls said, *"No, we get a great deal of satisfaction from helping others. It's the only 'hobby' that gives back to you"*. Aside from a willingness to invest time and talent, Rob also invested treasure. A long time supporter of the agency through the United Way, Rob encouraged us to pursue giving through United Way's donor designation option. While it was another vehicle to generate revenue, it also provided and opportunity for the community to become better aware of Rhode Island's 'best kept secret'.

While all members of the Dumais family were immediately invested and energized, it didn't take long to figure out that Mona was the glue an driving force behind her family's strength. A cancer survivor, Mona appreciates every day and possesses a deep and genuine gratitude for what she has and a profound desire to help others. *"When you share your gifts, whatever they may be, it will come back to you tenfold"*, she noted. When commended on her generosity, Mona said, *"My family and I just do one small part. But when you put it all together, we can really have something – we really can make a difference"*.

Ashley, Mona, Jeff Machado, Tyler and Rob



"I encourage everyone to get involved and give something. Many people just don't know how. You can volunteer your time, support the agency's fundraising efforts, give through United Way's donor designation option or donate clothes. Most of the people served by Goodwill don't want a handout - they just need a hand up", Mona concluded.

Note from the CEO: It was a pleasure to award the entire Dumais family the **Volunteer of the Year Award** at Goodwill Industries of Rhode Island's Annual Meeting in December. If you'd like to help but don't know how, just call and ask for Jeff at **401.861.2080** ext. 130 or email to jmachado@goodwillri.org

Goodwill Industries of Rhode Island Governance and Leadership

Board of Directors

| | |
|--------------------|-------------------|
| Arlene Andreozzi | Diane Picard |
| William Chartier | Lynn Pitochelli |
| William Feeney | Jan Poulin |
| Fran Gast | Janet Raymond |
| Christopher Koller | Avery Seaman |
| Cheryl Lopes | Elizabeth Segovis |
| Kim Madden | Steven Tamburro |
| Patrick Meacham | Steven Ucci |
| Mildred Nichols | Thomas West |
| Cheryl Perry | Elena Yates |

Management Team

| | |
|---------------------------------------------------|------------------------------------------------|
| Shirl Berger Staff Development | Jan Luby Services for the Deaf |
| Amanda D'Alessio Transitional Resources | Jeffrey D. Machado President and CEO |
| Denise Doktor Vocational Evaluation | Natalia Montoya Adult Services |
| Robert Lafond Employment Services | Christine Yankee VP Program Services |

Our Supporters

ABC6
Academic Book Stores
Denise Aiken
Joel Alpert
Arlene Andreozzi
Paul Autote
Kerri Baker
Paul Baker, Jr.
Dolores Baker
Douglas Becker
Carolyn Belisle
Bently Foundation
Shirl Berger
Faith Blanchette
Blue Cross Blue Shield of RI
Daniel Burgess
Diane Caroselli
Elaine Catalan
Chaput & Feeney
William Chariter
Paula Chechik
Mark Chute
Stephen Cicilline
City of Providence CDBG
Citizens Bank
Community Health Charities
Susan Conley
Brendan Conroy
The C O Agency
Denise Corson
Dr. Day's Care's Child Dev. Center
Amanda A'Alessio
Scott Darling
Davenport Construction
Davol
Daniel Desmond
Sandra Ducharme
Ellen Dwyer
Ellen Loconto
Earth Care Farm
Episcopal Charities Fund
The Estate of Maria Dasdagulian
Robert and Mona Dumais
Tyler and Ashley Dumais
Monica Dzialo
Ryan Farrell
Feld Entertainment
Barbara Frost
Fernanda Furtado
Beatrice Gallo
Fran Gast
Goluses & Company
Greater Providence Chamber
Green & Greenberg
Helen Green
The Harris Foundation
The Hazard Charity Fund
Clement Harris
Brooke Havens
Edward Hicks
High Road School
Nora Hixon
Stephanie Hoffman
The Hudson Companies
Imaj Communications
Syrecta Jackson
Fred Joslyn, Jr.
The Kimball Foundation
Klear-Vu Corporation
Pamela Kling
Kelly Laplante
Pauline Leclerc
Francis Leddy
Robert Letourneau
Gary Light
Joseph & Denise Lima
John Lombardi
Cheryl Lopes
Jan Luby
Tony Lucca
Jeffrey and Jeanne Machado
Kimberly Machado
Mr. and Mrs. Herbert Malin
Debra Marshall
Susan Mason
Deborah Matson
Arthur and Joann McLendon
Joanna McKenna
Patrick Meacham
Melvin S. Cutler Foundation
Meridian Financial Group
Steven Miller
Ana Minaya
Mary Louise Milner
MMM, Inc.
Steven Moll
Natalia Montoya
Lynne Nelson
Mildred Nichols
Lori Norris
Nancy Notarantonio
Howard Ostrowsky
Leigh Peltier
Adelino Pereira
Larry Peterson
Diane Picard
Rosemarie Picerno
Kelly Pirozzi
Tara Pizzi
Jan Poulin
Martha Powers
Bradford Preston
The Preston Agency
PSR, Inc.
Janet Raymond
Raytheon
Reed & Barton Foundation
Right Management
RI State Council of SHRM
Charles Rice
Patricia Richardson
Judith Riley
RI Housing
Rock's Liquor Store
Sandra Roberts
Patricia Robertson
Roy Ross
Debra Ruggiero
Walter Sage
Lynn Sainz
Avery Seaman
Elizabeth Segovis
Anne Sereno
Shawmut Design and Construction
Robin Singleton
Smith Barney
SoundTrack Music Entertainment
Specialized Education
Yocasta Suero
Steven Tamburro
The Tanner Foundation
Christine Thompson
20 Eaton LLC
United Way of RI
Melissa Valero
Stacie Vanasse
Herb Voelker
Thomas and Sharon West
Christine and Eric Yankee
Dolores Yannon
Elena Yates

Statement of Support, Revenue and Expense

Income

| | |
|----------------------------------------|-----------|
| Employment and training fees | 1,110,068 |
| Tuition from local schools | 210,145 |
| Contracted employment services | 111,222 |
| Grants | 209,546 |
| Fundraising | 54,369 |
| Unrestricted gifts | 38,593 |
| Restricted gifts | 38,921 |
| United Way of Rhode Island designation | 5,304 |
| Lease revenue | 143,033 |
| Miscellaneous income | 23,403 |

Total income **1,944,604**

Expense

| | |
|----------------------------------|-----------|
| Staff, benefits and consultants | 1,273,264 |
| Wages and stipends for enrollees | 187,433 |
| Administration and occupancy | 228,251 |
| Fundraising | 17,264 |
| Dues | 19,796 |
| Depreciation | 59,779 |
| Mortgage interest | 37,636 |

Total expense **1,823,423**

Money Well Invested!

2008 – 2009 Results

- 1334** people who were new to the agency received vocational services
- 360** individuals who are deaf or have neuromuscular impairments received assistance with adaptive technology
- 180** students in five high schools received vocational evaluations, job exposures and work experience
- 165** adults gained work experience through community assessments and internships
- 108** students held summer jobs through Summer Work Preparation / Transitional Summer Work
- 114** people participated in vocational training programs
- 92** adults with disabilities and other barriers to employment became employed
- 31** individuals with linguistic barriers enrolled in English for Speakers of Other Languages
- 16** people received individual job coaching services
- 45** people with disabilities received travel training
- 87%** of the individuals who became employed remained employed at three months
- 77%** of the individuals who became employed remained employed at six months

GOOD JOBS, GOOD TRAINING, GOOD TIMES... GOODWILL !

5th Annual "Walk for Work" and Red Nose Run



Job training in action!



Andrew Gobeil, Mayor Cicilline with Jeff Machado at the Annual "Harvest Auction and Cocktail Reception"

Getting the job done for Cox Communications



E-waste training program

